City of Jackson Downtown Development Authority

Year Ended June 30, 2019 Basic Financial Statements



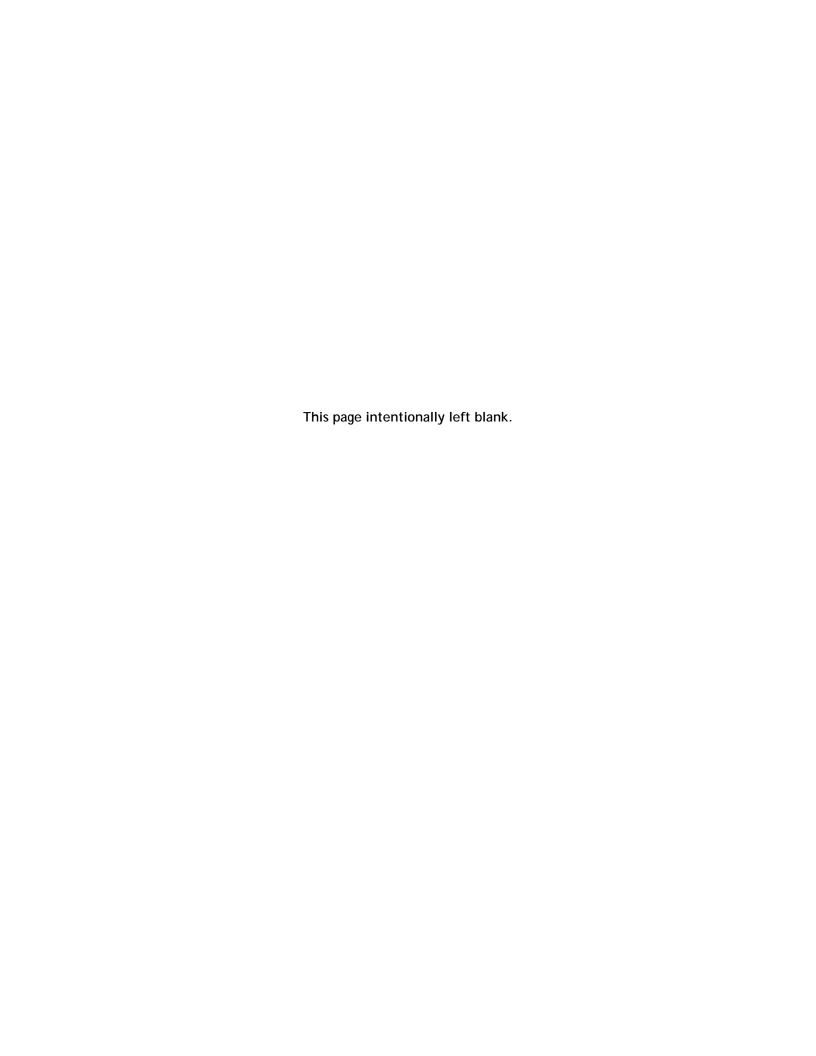
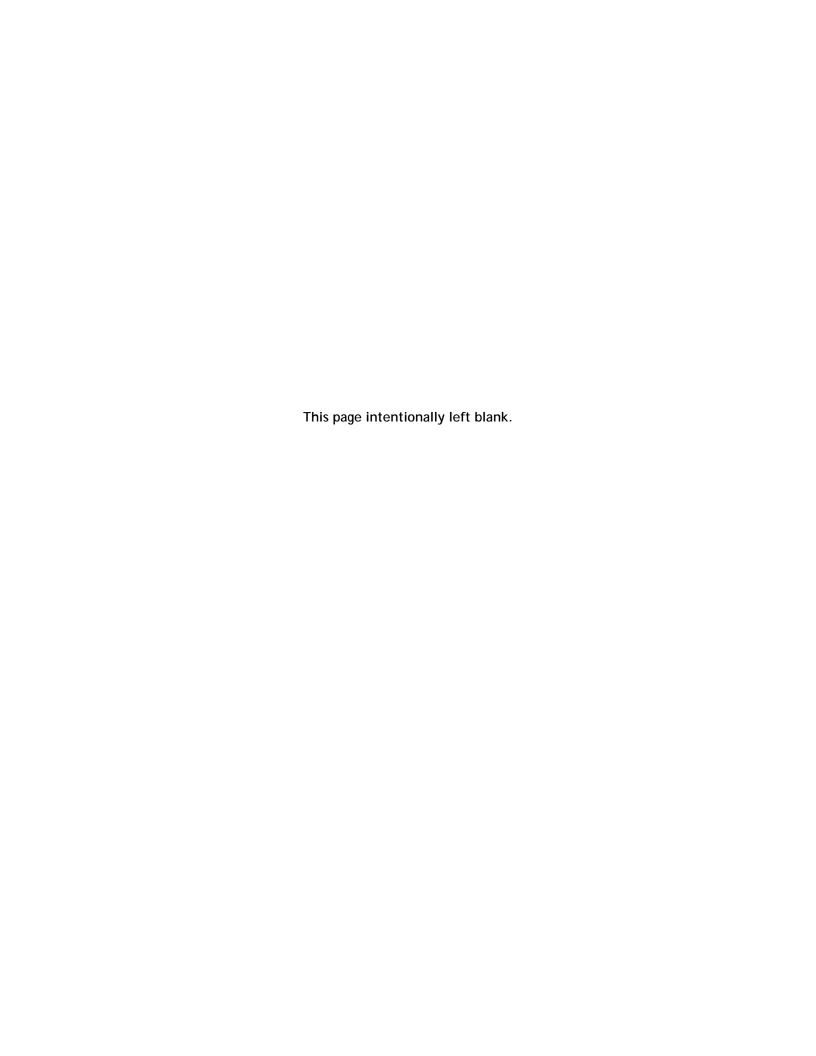


Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Management's Discussion and Analysis	3
Basic Financial Statements	
Statement of Net Position and Governmental Fund Balance Sheet	8
Statement of Activities and Governmental Fund Revenues, Expenditures	
and Change in Fund Balance	9
Statement of Revenues, Expenditures and Change in Fund Balance -	
Budget and Actual	10
Notes to the Financial Statements	11
Independent Auditors' Report on Internal Control Over Financial Reporting	
and on Compliance and Other Matters Based on an Audit of Financial Statements	
Performed in Accordance With Government Auditing Standards	17





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INDEPENDENT AUDITORS' REPORT

December 19, 2019

To the Board of Directors of the City of Jackson Downtown Development Authority Jackson, Michigan

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and the major fund of the *City of Jackson Downtown Development Authority* (the "Authority"), a component unit of the City of Jackson, Michigan, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the basic financial statements, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the City of Jackson Downtown Development Authority as of June 30, 2019, and the respective changes in financial position, and the budgetary comparison for the general fund for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis identified in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2019, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

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MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis

The City of Jackson Downtown Development Authority (the "Authority") was established pursuant to Public Act 1975, as amended. The Authority presents this management's discussion and analysis of its financial performance as an overview of financial activities for the fiscal year ended June 30, 2019.

Using this Annual Report

The discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The basic financial statements are comprised of the following:

- The statement of net position and governmental fund balance sheet presents information on all of the Authority's assets, liabilities and deferred inflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.
- The statement of activities and governmental fund revenues, expenditures and change in fund balance presents information showing how the Authority's net position changed during the most recent fiscal year.
- The statement of revenues, expenditures and change in fund balance budget and actual presents information showing the comparison of the Authority's actual revenues and expenditures to what was budgeted for its primary operating fund.
- The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Financial Analysis

The net position of the Authority is summarized for the purpose of determining the overall fiscal position. As shown below, the Authority's net position was \$182,916, all unrestricted. There was a decrease of \$120,574 in net position for the year ended June 30, 2019.

A comparative analysis of the data is presented below:

	Net Position					
		2019		2018		
Assets						
Cash and cash equivalents	\$	156,880	\$	287,193		
Loans receivable		65,942		57,156		
Interest receivable		115		-		
Total assets		222,937		344,349		
Liabilities						
Accounts payable		7,832		3,743		
Accrued payroll		1,930		3,833		
Unearned revenue		30,259		33,283		
Total liabilities		40,021		40,859		
Total net position - unrestricted	\$	182,916	\$	303,490		

Management's Discussion and Analysis

Revenues decreased by approximately \$150,000. This is primarily due to a significant decrease in fundraising efforts for summer events. Expenses remained relatively consistent, increasing by approximately \$12,000.

	Net Position					
		2019		2018		
Total revenues	\$	138,416	\$	288,600		
Total expenses		258,990		246,752		
Change in net position		(120,574)		41,848		
Net position, beginning of year		303,490		261,642		
Net position, end of year	\$	182,916	\$	303,490		

Budget

During 2019, total general fund operating expenses were \$273,240, which compared favorably to the final amended budget for expenditures of \$290,300.

Economic Factors and Next Year's Budget

The DDA has continued to experience interest in its façade loan program. As such, the DDA Board of Directors has elected to continue the program contingent on funding availability. The DDA seeks to continue the momentum the downtown has experienced recently by offering attractive incentives to potential business and property owners. One such incentive implemented in the new budget year is a sign incentive program, which is continued in 2018-2019.

The Grand River Farmers Market is operated by the DDA, and will continue every Friday and Saturday, May-October. A large variety of fresh produce is provided by local farmers, and other local artisans (bakers, crafters, etc.) also sell items. Our famers market proudly supports the Supplemental Nutrition Assistance Program (SNAP), Senior Project Fresh, Women-Infant-Children (WIC) Project Fresh, and the "Double-Up Food Bucks" program.

The DDA will also continue the events it has been doing over the years in order to bring people to the downtown area. These events include the Cruise Ins, Shop Small Saturday, Movie Nights, Eve on the Ave, spring/summer art walks, and Food Truck Tuesdays. In the past, the DDA had partnered with the Michigan Theatre and the Jackson Symphony Orchestra to host a summer event series. At one point, the DDA was the fiduciary for these events, and dollar amounts for those events are reflected in specific line items. Some of the income and expenditures from these events will show in consecutive fiscal years. The administration of summer events, specifically related to fiscal management, is being reviewed for future years.

Contacting the Jackson Downtown Development Authority

This financial report is designed to provide a general overview of the Jackson Downtown Development Authority finances and to show accountability for the money it receives and expends. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Executive Director, 161 West Michigan Avenue, Jackson, MI 49201.

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BASIC FINANCIAL STATEMENTS

Statement of Net Position and Governmental Fund Balance Sheet June 30, 2019

	G	eneral Fund	Adjustments	ement of Position
Assets				
Cash and cash equivalents	\$	156,880	\$ -	\$ 156,880
Loans receivable		65,942	-	65,942
Interest receivable		115		 115
Total assets	\$	222,937		 222,937
Liabilities				
Accounts payable	\$	7,832	-	7,832
Accrued payroll		1,930	-	1,930
Unearned revenue		30,259		 30,259
Total liabilities		40,021	-	40,021
Deferred inflows of resources				
Unavailable - loans receivable		35,683	(35,683)	
Fund balance				
Unassigned		147,233	(147,233)	
Total liabilities, deferred inflows				
of resources and fund balance	\$	222,937		
Net position - unrestricted			\$ 182,916	\$ 182,916

The accompanying notes are an integral part of these financial statements.

Statement of Activities and Governmental Fund Revenues,

Expenditures and Change in Fund Balance For the Year Ended June 30, 2019

	General		Statement of	
	Fund	Adjustments	Activities	
Revenues				
Property taxes	\$ 91,082	\$ -	\$ 91,082	
Interest	1,248	-	1,248	
Events contributions	43,592	-	43,592	
Business loan income	3,869	(2,440)	1,429	
Miscellaneous	1,065		1,065	
Total revenues	140,856	(2,440)	138,416	
Expenditures/expenses				
Advertising and promotions	1,441	-	1,441	
Contractual services	101,421	-	101,421	
Office supplies	931	-	931	
Office equipment repair/replacement	32	-	32	
Bank fees	-	-	-	
Accounting and auditing	8,000	-	8,000	
Telephone	818	-	818	
Memberships, dues and fees	1,617	-	1,617	
Publications and subscriptions	247	-	247	
Conferences and travel	1,063	-	1,063	
Special projects	19,587	-	19,587	
Programs	123,833	-	123,833	
Loan to business	14,250	(14,250)		
Total expenditures/expenses	273,240	(14,250)	258,990	
Net change in fund balance / net position	(132,384)	11,810	(120,574)	
Fund balance / net position				
Beginning of year	279,617	23,873	303,490	
Fund balance / net position, end of year	\$ 147,233	\$ 35,683	\$ 182,916	

The accompanying notes are an integral part of these financial statements.

Statement of Revenues, Expenditures and Change in Fund Balance

Budget and Actual

For the Year Ended June 30, 2019

With Comparative Actual Amounts for the Fiscal Year Ended June 30, 2018

	June 30, 2019									
	Original Amended Budget Budget			Over (Under) Actual Budget				June 30, 2018 Actual		
Revenues										
Property taxes	\$	88,000	\$	88,000	\$	91,082	\$	3,082	\$	93,623
Interest		820		820		1,248		428		1,104
Events contributions		155,100		99,100		43,592		(55,508)		191,121
Business loan income		6,550		7,607		3,869		(3,738)		5,834
Miscellaneous		1,000		1,000		1,065		65		1,599
Total revenues		251,470		196,527		140,856		(55,671)		293,281
Expenditures										
Advertising and promotions		3,350		3,350		1,441		(1,909)		2,549
Contractual services		112,000		114,000		101,421		(12,579)		128,350
Office supplies		2,500		2,500		931		(1,569)		828
Office equipment repair/replacement		1,500		1,500		32		(1,468)		2,245
Bank fees		1,500		1,500		-		(1,500)		1,614
Accounting and auditing		12,000		12,000		8,000		(4,000)		6,430
Telephone		600		600		818		218		477
Memberships, dues and fees		500		1,800		1,617		(183)		882
Publications and subscriptions		400		400		247		(153)		227
Conferences and travel		2,000		4,000		1,063		(2,937)		1,348
Special projects		16,000		44,000		19,587		(24,413)		17,896
Programs		150,400		104,650		123,833		19,183		81,942
Loan to business						14,250		14,250		7,400
Total expenditures		302,750		290,300		273,240		(17,060)		252,188
Net change in fund balance		(51,280)		(93,773)		(132,384)		(38,611)		41,093
Fund balance, beginning of year		279,617		279,617		279,617				240,488
Fund balance, end of year	\$	228,337	\$	185,844	\$	147,233	\$	(38,611)	\$	281,581

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

Notes To Financial Statements

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The City of Jackson Downtown Development Authority (the "Authority") is a component unit of the City of Jackson, Michigan (the "City"), and is presented as a discrete component unit in the City's financial statements, as it is an integral part of that reporting entity. The City of Jackson appoints the Authority's Board of Directors, has the ability to significantly influence the Authority's operations, and it is financially accountable for the Authority.

Authorized under Act No. 197 Public Acts of 1975, the Authority's purpose is to revitalize the downtown business district. The Authority operates under the supervision of a Board of Directors (appointed by the City Commission of the City of Jackson).

Government-wide and Fund Financial Statements

The Authority uses an alternative approach reserved for single program governments to present combined government-wide and fund financial statements by using a columnar format that reconciles individual line items of fund financial data to government-wide data in a separate column. Accordingly, this is presented in the Statement of Net Position and Governmental Fund Balance Sheet and the Statement of Activities and Governmental Fund Revenues, Expenditures and Change in Fund Balance. The major individual governmental fund is reported as a separate column in the aforementioned financial statements.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial information is reported using the *economic resources measurement focus* and the *accrual basis of accounting.* Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied.

Governmental fund financial information is reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting.* Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Authority considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures are recorded only when payment is due.

Property taxes, intergovernmental revenues, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

The Authority reports the general fund as the Authority's primary operating fund. It accounts for all financial resources of the Authority, except those, if any, accounted for and reported in another fund.

Notes To Financial Statements

Unearned Revenue

Unearned revenue consists of balances due to the Authority related to the façade improvement loans. The Authority has four façade improvement loans with local businesses. Payments are to be made in varying amounts by year if the improved property is sold or transferred. If sold/transferred in the first year the loan is to be repaid in full, 80% is to be repaid in year two, 60% in year three, 40% in year four, 20% in year five and after five years the borrower has no obligation to repay the loan.

Deferred Inflows of Resources

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The governmental fund reports unavailable revenues, which arises only under a modified accrual basis of accounting, loans that are expected to be collected over ten years. These amounts are deferred and recognized as an inflow of resources in the period that the amounts become available.

Fund Equity

Governmental funds report *nonspendable fund balance* for amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. *Restricted fund balance*, if any, is reported when externally imposed constraints are placed on the use of resources by grantors, contributors, or laws or regulations of other governments. *Committed fund balance*, if any, is reported for amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the government's highest level of decision-making authority, the Board. A formal resolution of the Board is required to establish, modify, or rescind a fund balance commitment. The Authority currently has no nonspendable, restricted or committed fund balances. The Authority also has no *assigned fund balance* as the Board has not yet given authority for the making of such assignments; assigned fund balances are neither restricted nor committed. Unassigned fund balance is the residual classification for the general fund.

When the government incurs an expenditure for purposes for which various fund balance classifications can be used, it is the government's policy to use restricted fund balance first, then committed, assigned, and finally unassigned fund balance.

Budgetary Information

The general fund is under formal budgetary control and its budget is prepared on the same modified accrual basis used to reflect actual results. In the body of the financial statements, the Authority's actual expenditures and budgeted expenditures are shown on a natural classification basis, and the budgets are adopted and amended at the fund level.

During the year ended June 30, 2019, the Authority did not incur expenditures in excess of the amount appropriated.

Notes To Financial Statements

2. CASH AND CASH EQUIVALENTS

Following in a summary of deposit balances as of June 30, 2019:

Statement of Net Position:	
Cash and cash equivalents	\$ 156,880
Deposits:	
Petty cash	\$ 130
Deposits - held by the Authority	137,336
Deposits - Authority's portion of the City's pooled cash and cash equivalents	 19,414
Total	\$ 156,880

All accounts are in the name of the Authority. Interest is recorded when deposits mature or is credited to the applicable account.

Statutory Authority

The Authority is authorized by Michigan law to invest surplus funds in the following:

- Bonds, securities, other obligations and repurchase agreements of the United States, or an agency or instrumentality of the United States.
- Certificates of deposit, savings accounts, deposit accounts or depository receipts of a qualified financial institution.
- Commercial paper rated at the time of purchase within the two highest classifications established by not less than two standard rating services and that matures not more than 270 days after the date of purchase.
- Bankers acceptances of United States Banks.
- Obligations of the State of Michigan and its political subdivisions that, at the time of purchase are rated as investment grade by at least one standard rating service.
- Mutual funds registered under the Investment Company Act of 1940 with the authority to purchase only investment vehicles that are legal for direct investment by a public corporation.
- External investment pools as authorized by Public Act 20 as amended through December 31, 1997.

Cash and cash equivalents are in accordance with statutory authority.

Custodial Credit Risk - Deposits. For deposits, custodial credit risk is the risk, that in the event of a bank failure, the Authority's deposits may not be returned to the government. As of June 30, 2019, the Authority's bank balance of \$137,336 (total book balance was \$137,336) was insured by the FDIC.

Notes To Financial Statements

3. RECEIVABLES

The Authority has four loans outstanding with local businesses for a total of \$35,683. Payments of \$613, \$88, \$119, and \$51 are to be made monthly through July 31, 2020, February 7, 2025, October 1, 2025, and December 1, 2025, respectively, with a fixed interest rate of 4.5% 0.0%, 0.0%, and 0.0% per annum. Repayment of these loans is based on the ability by the businesses to generate revenues.

The Authority has five facade improvement loans with other local businesses for a total outstanding balance of \$30,259. Payments are to be made in varying amounts by year if the improved property is sold or transferred. If sold/transferred in the first year the loan is to be repaid in full, 80% is to be repaid in year two, 60% in year three, 40% in year four, 20% in year five and after five years the borrower has no obligation to repay the loan.

The total balance for the seven loans as of June 30, 2019 is \$65,942 which is reported as loans receivable on the statement of net position.

	Original Amount			Loan alance at e 30, 2019	lmp Ba	Facade provement Loan alance at e 30, 2019	Ва	Total lance at a 30, 2019
Loans receivable:								
Chilangos	Ś	27,004	Ś	16,825	Ś	-	Ś	16,825
Chamber of Commerce	•	7,400	·	5,462	•	-	•	5,462
135 E Michigan, LLC		15,000		9,450		5,000		14,450
Lean Rocket Lab		9,250		3,946		5,000		8,946
Lemaster, LLC		30,000		-		12,000		12,000
James C Butterfield		16,000		-		3,200		3,200
Gold Land Realty (163 W. Pearl Street)		5,883		-		5,059		5,059
Total loans receivable	\$	110,537	\$	35,683	\$	30,259	\$	65,942

Of the \$35,683 of loans, the Authority does not expect to collect \$32,590 within one year. Additionally, the Authority does not expect any of the façade loans to be sold or transferred and as such, does not expect to collect any of the \$30,259 within one year.

Notes To Financial Statements

4. PROPERTY TAXES

Property taxes for the Authority are levied each July 1, based on the assessed valuation of property located in the City of Jackson, as of the preceding December 31, the lien date. Property taxes are due on July 20, and are recognized in the fiscal year in which they are levied. The Authority levied property taxes of 1.9996 mills for the year ended June 30, 2019.

5. RELATED PARTY TRANSACTION

Of the Authority's cash and cash equivalents, deposits of \$100,807 are with an investment firm in which the Authority's Treasurer is a Regional Vice President. The Authority Board approved this deposit and it occurred before the Treasurer was a member of the Board.

6. RECONCILIATION

Following is an explanation of the adjustments between the governmental funds balance sheet and the government-wide statement of net position, which reconciles the fund balance in the governmental fund with the net position of governmental activities:

Fund balances - total governmental fund \$ 147,233

Because the focus of governmental funds is on short-term financing, some assets will not be available to pay for current-period expenditures. Those assets (such as certain receivables) are offset by deferred inflows in the governmental fund, and thus are not included in fund balance.

Unavailable long-term loans receivable 35,683

Net position \$ 182,916

Following is an explanation of the adjustments between the governmental funds statement of revenues, expenditures and changes in fund balance and the government-wide statement of activities, which reconciles the net change in fund balance to the change in net position:

Net change in fund balance \$ (132,384)

Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds, but rather are deferred to the following fiscal year.

Business loan repayments (2,440)
New loan to business 14,250

Change in net position \$ (120,574)



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

December 19, 2019

To the Board of Directors of the City of Jackson Downtown Development Authority Jackson, Michigan

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and the major fund of the *City of Jackson Downtown Development Authority* (the "Authority"), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated December 19, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rehmann Loham LLC